

A Performance Technologist Library

Have you ever wondered what Performance Improvement Professions have in their library and what they use to keep current in the field, Well, I did; I sent an email to several colleagues and here is what I found out.

Acoff, [Acoff's Best: His Classic Writings on Management](#)

Block, [Flawless Consulting, second edition](#)

Clark and Estes, [Turning Research into Results: A Guide to Selecting the Right Performance Solutions](#)

Daniels and Daniels, [Performance Management](#)

Diamond, [Guns, Germs, and Steel](#)

Drucker, [The Essential Drucker: The Best of Sixty Years of Peter Drucker's](#)

Esque, [Making an Impact: Building a Top-Performing Organization from the Bottom Up](#)

Gilbert, [Human Competence](#)

Hale, [The Performance Consultant's Fieldbook](#)

Harless, [An Ounce of Analysis](#)

Hersey and Blanchard, [Management of Organizational Behavior, 9th Edition](#)

Holland, [Emergence: From Chaos to Order](#)

Kaufman, [Mega Planning](#)

Kaufman, [Practical Strategic Planning](#)

Langdon, [Aligning Performance: Improving People, Systems and Organizations](#)

Mager, [What Every Manager Should Know About Training](#)

Malott, [Principles of Behavior](#)

Miller, [Living Systems](#)

Murray, [Beyond the Myths and Magic of Mentoring: How to Facilitate an Effective Mentoring Process](#)

Newby, [Training Evaluation Handbook](#)

Odione, [The Human Side of Management](#)

Pasmore, Designing Effective Organizations: The Sociotechnical System

Perspective

Pfeffer and Sutton, Hard Facts Dangerous Half-Truths and Total Nonsense:

Profiting from Evidence-Based Management

Robinson and Robinson, Strategy Business Partners

Rossett, First Things Fast

Rummler and Brache, Improving Performance

Rummler, Serious Performance Consulting

Skinner, Cumulative Record

Sowell, A Conflict of Visions

Sowell, Basic Economics, Third Edition

Stolovitch, Beyond Training Ain't Performance

Stolovitch, Training Ain't Performance

Trompenaars, Riding the Waves of Culture

Van Tiem, Moseley and Dessinger, Performance Improvement Interventions

Waldrop, Complexity: The Emerging Science at the Edge of Order and Chaos

Writing on Management

Zemke and Kramlinger, Figuring Things Out

Other resources included:

- Articles, workshops and models by Drucker, Rummler, Tosti, Addison, Wittkuhn
- Books by Judith Hale
- Email
- Harvard Business Review
- ISPI, Handbook of Human Performance Technology, All three editions
- ISPI, Performance Improvement Journal
- ISPI, Performance Technology Produces Results, Video
- ISPI, PerformanceXpress
- ISPI, web site
- Mager's Six Pack
- PASS™
- The Internet