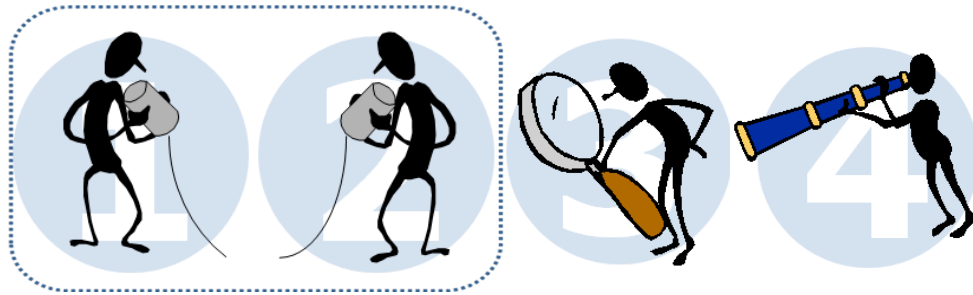


Perceptual Position

Adapted from NLP by M. Brown and Group Harmonics



	First Person <i>Me/My</i>	Second Person <i>You/Your</i>	Third Person <i>Observer of Interaction</i>	Fourth Person <i>Observer of System(s)</i>
Move fully into each position and describe <u>your</u> <i>experience</i> in terms of...				
Actions you take or observe				
Thoughts you have				
Emotions you feel or observe				
Information available to you				
While in each position describe your <i>perception</i> of both the <u>First</u> and <u>Second</u> position's...				
Objectives				
Needs/Wants Requirements				
Pressures/Stressors				
Environmental Factors				